



Press Release

Luxembourg, 27 November 2017

CPI PROPERTY GROUP – first-time investment grade rating by Moody’s, issuance of Eurobonds and initiation of large-scale refinancing operation

Capital markets and financing

CPI PROPERTY GROUP RATED INVESTMENT GRADE BY MOODY’S

Moody's Investors Service (“**Moody's**”) assigned a first-time Baa3 long-term issuer rating to CPI Property Group S.A. (the “**Company**” or together with its subsidiaries, the “**Group**”). Moody’s also assigned a (P)Baa3 rating to the Company’s €1.25 billion Euro Medium Term Note programme (the “**Programme**”) and a Baa3 rating to the €600 million senior unsecured notes issued under the Programme. The outlook on the ratings is stable.

The rating takes into account the scale of the Group and the diversification of the Group's portfolio across geographies and asset classes. Moody’s also noted that a majority of the Group’s assets are located in economies with stable macroeconomic environments and good growth prospects, and also benefit from favourable property markets with strong occupational demand and solid investor appetite for real estate assets.

ISSUANCE OF €600 MILLION 7-YEAR NOTES

In October 2017, the Group completed its inaugural drawdown under the Programme by issuing €600 million of notes (the “**Notes**”) maturing in 2024 with a fixed coupon of 2.125% per annum. The orderbook for the Notes was more than three times oversubscribed, and reflected strong appetite from leading global institutional investors. The Notes are listed on the Main Market of the Irish Stock Exchange.

INITIATION OF LARGE-SCALE REFINANCING OPERATION

Following the successful Notes issue, the Group utilized the proceeds to refinance a substantial portion of the Group’s external debt portfolio. As a result, the Group has significantly lowered the overall cost of debt and improved key financial metrics, while reducing the level of secured debt and increasing the level of unencumbered assets. In conjunction with the debt repayment, the Group has also been able to renegotiate and improve margins on a number of senior bank financings.

As of the date hereof the Company already utilized all of the net proceeds from the Notes. All the proceeds were used to repay Company’s senior bank debt and to purchase its bond debt. Incorporating these and other operations, the Company now expects improvements in its financial covenants at the year-end.



REFINANCING OF THE GSG BERLIN PORTFOLIO

In September 2017, the Group successfully completed a refinancing of the GSG Berlin portfolio. The new financing was provided by BerlinHyp in the amount of €510 million for a period of seven years. The refinancing provides the Group with more than €200 million of available funds. Thanks to the quality of the portfolio and positive market conditions, GSG Berlin contracted for a margin below of 1% p.a., which will significantly reduce GSG Berlin's cost of debt.

GSG Berlin is one of the leading landlords for office and commercial space in Berlin. The portfolio includes unit sizes between 20 and 20,000 square meters with multifunctional usability. Most of the assets are in inner-city locations well connected to the public transport.

CANCELLATION OF 5.0 % NOTES DUE IN 2025

The Company has purchased all of its outstanding €500 million 5.0 per cent notes due 2025 and decided to cancel all of these notes in November 2017.

Portfolio highlights

ACQUISITION OF KRÁLOVO POLE SHOPPING CENTRE

In July 2017, the Group acquired Královo Pole Shopping Centre located in Brno, Czechia. The shopping centre was built in 2004 by Carrefour and comprises a two-level gallery with 78 shops and a food court with a total of 26,500 square meters GLA and 900 parking spaces. Královo Pole is the dominant shopping centre in the North of Brno featuring a large catchment of 250,000 inhabitants within 20 min with above average purchasing power. The shopping centre offers development potential having a valid building permit in place for a further 12,000 square meters GLA expansion.

NEW IGY CENTRE OPENED ITS DOORS TO THE PUBLIC

In November 2017, the upgraded IGY Centre, the largest shopping centre in the South Bohemian region, opened to the public. IGY Centre, located in České Budějovice, has expanded by over 30% offering 120 stores, an all-new CineStar multiplex cinema and a gastronomy zone. The extension of the IGY shopping centre over two floors greatly expands the building's capacity offering over 29,000 square metres of retail space with a total of 120 shops and a 700-capacity car park.

DISPOSAL OF ARKÁDY PROSTĚJOV SHOPPING GALLERY

The Group disposed of Arkády Prostějov shopping gallery in August 2017. The shopping gallery, with the total gross leasable area of approximately 10,000 square meters, is located in Prostějov, eastern part of Czechia. The Group decided to proceed with this disposal, since it considered Arkády Prostějov as a non-core asset.



Financial highlights

Net rental income significantly increased by 12% to €171 million in Q3 2017 (Q3 2016: €153 million). The positive impact of the increase in gross rental income of 12%, reflecting the improved property performance as well as the impact of the new acquisitions in late 2016 and during 2017, was compensated by higher property operating expenses, which rose by €3.3 million. The overall positive development in the real estate sector continues to motivate the Group to invest more in repairs and maintenance costs to support the long-term value and marketability of the assets.

The substantial increase in total revenue from €258 million in Q3 2016 to €327 million in Q3 2017 has been primarily driven by the acquisition of shopping centres in Czechia, Hungary and Poland in March 2017, the portfolio Sunčani Hvar hotels in May 2016 and the acquisition of CPI Hotels in August 2016. The operating result improved significantly from €145 million in Q3 2016 to €371 million in the same period of 2017. Net profit for the period amounted to €199 million (Q3 2016 – €60 million).

Total assets increased by €1,084 million (19%) to €6,746 million as at 30 September 2017. The increase is primarily connected with the increase in property portfolio which rose by €906 million. EPRA NAV totals €3,107 million as at 30 September 2017 and compared to 31 December 2016 strongly rose by 14%. The robust profit for the first 9 months of 2017 and the issuances of the new shares represent the main contributors of the increase.

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GLOSSARY

The Group presents alternative performance measures (APMs). The APMs used in this press release are commonly referred to and analysed amongst professionals participating in the Real Estate Sector to reflect the underlying business performance and to enhance comparability both between different companies in the sector and between different financial periods. APMs should not be considered as a substitute for measures of performance in accordance with the IFRS. The presentation of APMs in the Real Estate Sector is considered advantageous by various participants, including banks, analysts, bondholders and other users of financial information:

- APMs provide additional helpful and useful information in a concise and practical manner.
- APMs are commonly used by senior management and Board of Directors for their decisions and setting of mid and longterm strategy of the Group and assist in discussion with outside parties.
- APMs in some cases might better reflect key trends in the Group's performance which are specific to that sector, i.e. APMs are a way for the management to highlight the key value drivers within the business that may not be obvious in the consolidated financial statements.

Consolidated Adjusted EBITDA

Consolidated Adjusted EBITDA is Net business income as reported deducted by Administrative expenses as reported.

Consolidated Adjusted Total Assets

Consolidated Adjusted Total Assets is Total Assets as reported deducted by Intangible assets and goodwill as reported.

Consolidated Coverage Ratio

Consolidated Coverage Ratio is a ratio of Consolidated Adjusted EBITDA to Interest expense as reported.

Consolidated Leverage Ratio

Consolidated Leverage Ratio is a ratio of a sum of Financial Debts as reported and Bonds issued as reported to the Consolidated Adjusted Total Assets.

EPRA NAV

EPRA NAV is a measure of the fair value of net assets assuming a normal investment property company business model. Accordingly, there is an assumption of owning and operating investment property for the long term. For this reason, deferred taxes on property revaluations and the fair value of deferred tax liabilities are excluded as the investment property is not expected to be sold and the tax liability is not expected to materialize. In addition, the fair value of financial instruments which the company intends to hold to maturity is excluded as these will cancel out on settlement. All other assets including trading property, finance leases, and investments reported at cost are adjusted to fair value.

The performance indicator has been prepared in accordance with best practices as defined by EPRA (European Public Real Estate Association) in its Best Practices Recommendations guide, available on EPRA's website (www.epra.com).

Equity ratio

Equity Ratio provides a general assessment of financial risk undertaken. It is calculated as Total Equity divided by Total Assets.

Funds from operations

Funds from operations (FFO) provides an indication of core recurring earnings. It assumes net income (computed in accordance with IFRS), excludes non-recurring (non-cash) items like gains (or losses) from sales of property and inventory, impact of derivatives revaluation and impairment transactions. Calculation excludes accounting adjustments for unconsolidated partnerships and joint ventures.

Gross Leasable Area

Gross leasable area (GLA) is the amount of floor space available to be rented. Gross leasable area is the area for which tenants pay rent, and thus the area that produces income for the property owner.

Gross Rental Income

Gross rental income is the amount the Group collects in rent from its rental properties. It is one of the key figures by which the Group measures its performance.

Loan-to-Value

Loan-to-Value provides a general assessment of financing risk undertaken. It is calculated as Net Debt divided by fair value of Property Portfolio. Net Debt is borrowings plus bank overdraft less cash and cash equivalents. Property Portfolio covers all properties held by the Group, independent of the balance sheet classification, from which the Group incurs rental or other operating income.

Net Interest expense

Net Interest expense is a sum of Interest income as reported and of Interest expense as reported.

Secured Consolidated Leverage Ratio

Secured Consolidated Leverage Ratio is a ratio of a sum of secured financial debts and secured bonds to Consolidated Adjusted Total Assets.